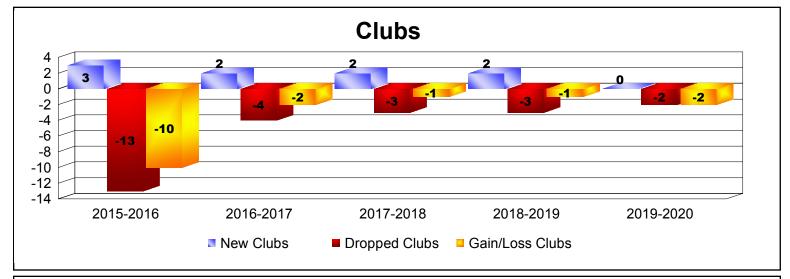
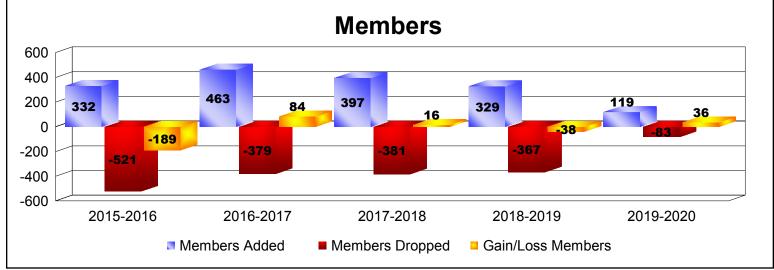
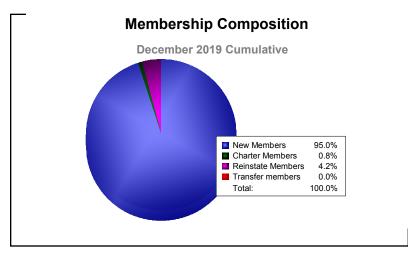
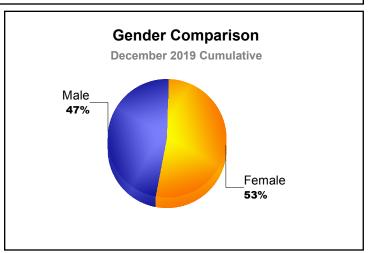
District 301D1 As of December 2019 Cumulative

| Year      | New<br>Clubs | Dropped<br>Clubs | Gain/<br>Loss<br>Clubs | New<br>Members | Charter<br>Members | Reinstate<br>Members | Transfer<br>Members | Total<br>Member<br>Added | Total<br>Members<br>Dropped | Gain/<br>Loss<br>Members |
|-----------|--------------|------------------|------------------------|----------------|--------------------|----------------------|---------------------|--------------------------|-----------------------------|--------------------------|
| 2015-2016 | 3            | -13              | -10                    | 216            | 71                 | 35                   | 10                  | 332                      | -521                        | -189                     |
| 2016-2017 | 2            | -4               | -2                     | 367            | 56                 | 30                   | 10                  | 463                      | -379                        | 84                       |
| 2017-2018 | 2            | -3               | -1                     | 308            | 66                 | 16                   | 7                   | 397                      | -381                        | 16                       |
| 2018-2019 | 2            | -3               | -1                     | 247            | 54                 | 21                   | 7                   | 329                      | -367                        | -38                      |
| 2019-2020 | 0            | -2               | -2                     | 113            | 1                  | 5                    | 0                   | 119                      | -83                         | 36                       |
| Average   | 2            | -5               | -3                     | 250            | 50                 | 21                   | 7                   | 328                      | -346                        | -18                      |









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